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IMTRA EXPANDS PARTNERSHIP WITH LIBRA-PLAST AS

Recent Success Across the United States has Led Libra to Select IMTRA to Take on Sales Efforts in the Gulf of Mexico

New Bedford, Mass. – IMTRA, the leading manufacturer and importer of quality solutions and products for the marine, energy and transportation markets, announced today that it has expanded its partnership with Libra-Plast AS, world leader in production of vessel doors, hatches and storage. IMTRA first partnered with Libra as a U.S. agent in 2018. Libra’s recent focus on the Gulf Coast territory and the success of this partnership has brought about an expansion of collaboration, making IMTRA the exclusive agent for Libra in the United States.

“We are so thrilled to expand our partnership with Libra,” said Alex Larsen, Vice President of Commercial Sales, IMTRA. “Together, we’ve seen significant success in the last five years. Our objectives in the Gulf of Mexico region mirror Libra’s, with our Gulf Coast Regional Sales Manager Laef Lowther well-positioned to keep us both growing in that vital market.”

“Our relationship with IMTRA has been very fruitful and we appreciate their exceptional service along with their in-the-field sales approach,” said Einar Pieroth, CEO, Libra-Plast AS. “IMTRA and Libra share many of the same business principles and values and we’re very confident that they are the right partner to continue expanding our presence in the Gulf of Mexico and throughout the United States.”

Manufacturing in steel, aluminum and GRP (composite), Libra has produced spraytight, weathertight and watertight doors for over 60 years. All moving components are made of high-quality stainless steel, and all doors, both interior and exterior, are created using 3D models for efficient and precise construction. Emergency, flush and standard hatches are designed to seamlessly integrate into every type of vessel, whether commercial, recreational or military. Libra also manufactures storage cabinets,

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containers and automatic doors. All products meet most common type-approval and vessel classifications.

For information on Libra products, or IMTRA and its entire product line, please call 508-995-7000 or visit www.imtra.com.

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About IMTRA:

IMTRA, a 100% employee-owned company based in New Bedford, Massachusetts, is an importer and manufacturer of high-quality marine products, advanced LED solutions and integrated marine systems, as well as a key supplier to the OEM and aftermarket. With more than 70 years in the commercial, industrial and marine markets, IMTRA has sales and support teams in 12 regions throughout North America. The company's extensive product knowledge is available to its customers through a renowned full-service department, a professional customer service group and an online [Learning Center](#). Product categories include Lighting, Thrusters, Stabilizers, Anchoring Systems, Wipers, Seating, Controls, Doors, Hatches and other specialty products. In addition to their own proprietary products, IMTRA represents well-known international brands that include Sleipner (Side-Power), Norsap, Vimar, Lumishore, BCM Lighting, Lofrans, Muir, Exalto, Zipwake, Roca, Lilaas, DHR, Libra, Victron, KPM-Marine and many more. www.IMTRA.com/about-IMTRA.htm.

About Libra-Plast AS:

Through innovative products, Libra has remained an important supplier to the world's maritime industry for over 60 years. Ship doors is our primary focus area, and the company is one of the world leaders in this sector. Libra supplies all types of vessels with a complete range of IMO-compliant, hinged, external and internal bulkhead doors made of steel, aluminum or composite materials. All door types are visualized by 3D models and drawings. A complete set of accurate drawings accompanies all quotes. The high quality and innovative solutions behind Libra ship doors are the result of the close cooperation with our customers. Ensuring safety and protecting property on board are our most important objectives. Our mantra is 'Protecting People and Values' and this is mirrored in every single detail. As a result, the most advanced/high-tech ships built today are equipped with Libra doors. Our business is based on a long-term global perspective, and we have production facilities on several continents. Our network of agents ensures that we are represented in most shipbuilding markets worldwide and our service team is at hand to assist you whenever necessary. www.libra.no



From Left: IMTRA's Eric MacDonald and Einar Pieroth, Libra's CEO

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