

# The Trusted Source for Quality Systems

## PRODUCT TECHNICAL SUPPORT

Imtra Corporation is a leading importer and manufacturer of high-quality equipment for the Recreational and Commercial Marine, Energy and Transportation markets. We are actively looking to expand our support team that caters to our growing business in these sectors.

We have an immediate opening for a **product technical support specialist** located at our headquarters in **New Bedford, MA.** This position entails:

- Working in conjunction with our technical support manager and product managers to ensure follow-through of customer service and technical support projects
- Communicating closely with trade accounts, boat manufacturer's engineers, end users and the IMTRA sales team
- Dedication to excellent customer service
- Developing lasting and effective relationships with key decision makers
- Being organized and the ability to manage multiple projects from start to finish
- Delivering a high level of product support to all constituents
- Exhibiting the ability to work with all departments in the company as well as key customers and our international suppliers.

# **Key Responsibilities**

- Adeptly handle calls and other communication concerning our products responsively, tactfully and diplomatically
- Working closely with boat builders, end users, service agents and Imtra sales teams
- Perform warranty evaluation and service
- Provide technical support
- Evaluate and troubleshoot returned product for warranty consideration
- Develop and maintain the highest level of customer satisfaction

## **Job Requirements**

- Service and technical support of DC, AC and Hydraulic equipment
- Proven advanced troubleshooting skills and ability to use effective problem-solving techniques
- Technical background and aptitude for electro-mechanical products
- Excellent communication skills (active listening, writing, speaking and telephone)
- Ability to manage conflict and resolve issues with a successful outcome



- Excellent time management and organizational skill
- Attention to detail and follow up, and skilled with technology
- Participate as a member of a team raising the outcome of the collective, not only individual success
- Prior experience that demonstrates a strong work ethic and ability to multi-task
- 4-year College or marine-related technical degree, preferred
- A long history of experience with boating and boats

Our company is a significant operator in various markets, with an excellent reputation for quality products, outstanding sales support and unmatched customer service. We have a strong company culture where "fit" is critical in all hires. We look for self-starters with strong work ethics, a positive attitude and the understanding of how to have fun while working hard. Integrity, honesty and an inherent sense of accountability are expected traits. The successful candidate will be assertive and energetic, must possess a sense of urgency and demonstrate a high level of professionalism when completing assigned tasks.

### **Compensation & Benefits**

- Competitive Annual Salary
- Bonus
- Health Care and Dental with generous company contribution
- 401k Retirement Plan with company match
- Life and Long-Term Disability
- Vacation Policy

#### **About IMTRA**

IMTRA, a 100% employee-owned company based in New Bedford, Massachusetts, is an importer and manufacturer of high-quality marine products, advanced LED solutions and integrated marine systems, as well as a key supplier to the OEM and aftermarket. With more than 70 years in the commercial, industrial and marine markets, IMTRA has sales and support teams in 12 regions throughout North America. The company's extensive product knowledge is available to its customers through a renowned full-service department, a professional customer service group and an online Learning Center. Product categories include Lighting, Thrusters, Stabilizers, Anchoring Systems, Wipers, Seating, Controls, Doors, Hatches and other specialty products. In addition to their own proprietary products, IMTRA represents well-known international brands that include Sleipner (Side-Power), NorSap, Vimar, Lumishore, BCM Lighting, Lofrans, Muir, Exalto, Zipwake, Roca, Lilaas, DHR, Libra, Victron, KPM-Marine and many more.

www.IMTRA.com/about-IMTRA.htm

#### **Application Process**

Please send resume to (no phone calls or drop-ins) resume@imtra.com